

We are hiring a
Sales Representative (m/f/d)

Job Status**Full Time****Starting Date****Immediately****Location****Budapest,
Hungary**

About Tradewind

We - the Tradewind Group – are one of the leading international trade finance companies and we made it our mission to continuously expand globally. The Tradewind Group has offices in New York, San Francisco, Shanghai, Hong Kong, Istanbul, Sofia, Budapest, and Karachi as well as in Dhaka, Dubai, Brazil and India.

Tradewind is an international trade finance company that is comprised of experts around the world that truly understand international trade and cash flow management to sustain and grow businesses. We provide liquidity for enterprises in developed, emerging, and frontier markets trading internationally.

What the job expects:

- 🔍 Drive the development and growth of the Hungarian office
- 🔍 Setting activity and revenue targets
- 🔍 Identifying key areas for improvement in the sales process
- 🔍 Attending industry events and conferences to generate new business for the company
- 🔍 Monthly reporting on sales performance against budget and reporting on variances

What we are looking for:

- 🔍 University / college degree
- 🔍 3 to 5 years work experience in factoring and/or banking industry, alternatively sales experience in major industries relevant for the Hungarian / Eastern European market
- 🔍 Business awareness (including competitors and environment knowledge)
- 🔍 Business experience in the Hungarian or Eastern European factoring business or relevant industries

- 🔍 Team management experience & ability to inspire team
- 🔍 Track record of achieving targets and driving sales growth in a business
- 🔍 Proactive selling and negotiation skills
- 🔍 Client centric approach
- 🔍 Excellent skills in spoken and written English
- 🔍 Integrity and loyalty

What we are offering:

- 🔍 A position in which you can develop your horizon within a vibrant international organization.
- 🔍 Competitive salary & bonus based on performance.
- 🔍 Varied tasks and the opportunity to drive forward a long-lasting, sustainable financial product that offers great benefit to the economy.

Reach Us:

If you are interested in this position, please contact Ms. Klarissa Blatnik at careers@tradewindfinance.com.

We will contact only applicants that qualify for an interview for the offered position. All personal data provided by you is protected accordingly to the personal data protection law and will be used only for the selection of the candidates for this job advertisement.

Your Contact

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