

We are hiring

Senior Consultant / Industry Expert – Fruit & Vegetables (m/f/d)

To provide industry-specific knowledge and experience to support us with global supplier and buyer business.

Job Status

**External
Consultant**

Starting Date

Immediately

Location

**Worldwide /
Remote**

Interested in changing your perspective?

Looking for a new challenge?

Would you like to make use of your expertise in a different field?

Who we are looking for:

- ✓ Industry Expert in the fruit & vegetables industry to support Tradewind as a consultant
- ✓ Long term experience in Business Development or as an import manager in the fruit & vegetables industry
- ✓ Extensive network in the fruit & vegetables community (especially in South America market)
- ✓ Comprehensive market knowledge with regards to requirements, business risks within global fruit & vegetables markets
- ✓ Excellent communication and interpersonal skills, with the ability to build and maintain relationships

What we are looking for:

- ✓ Consult and support with our existing buyers and suppliers in the fruit & vegetables industry
- ✓ Evaluate new buyers and suppliers, their business, supply chain and its risks by providing your long term experience into our business and services
- ✓ Attract new clients, buyer relationships and contacts from your existing and future network
- ✓ Support the entry into new industry areas by connecting with buyers and suppliers
- ✓ Evaluate our products versus the industry-specific requirements of buyers or suppliers in the field of trade finance solutions
- ✓ Provide insights into the global fruit & vegetables market as to market specifics, current market developments, emerging opportunities and challenges as well as regulatory changes to our global sales teams

What we are offering:

- ✓ A globally operating company
- ✓ Leaders thinking outside the box
- ✓ All team members embracing our corporate identity
- ✓ Flexible working hours
- ✓ Performance-based bonuses and/or commission structure, reflecting your skills and experience
- ✓ Expand your network and exchange ideas and experiences with global players

About Tradewind:

We - the Tradewind Group – are one of the leading international trade finance companies and it is our mission to continuously expand further. The Tradewind Group currently operates in New York, Shanghai, Hong Kong, Istanbul, Sofia, Budapest, and Karachi as well as in Dhaka, Dubai, Peru, and India.

Tradewind consists of experts around the globe truly understanding international trade and cash flow management to support sustainability and financial growth of businesses across all industries.

Reach Us:


If you are interested in this position, please send your application with a cover letter and CV to careers@tradewindfinance.com

Your Contact

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